

## RÉSUMÉ

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Homepage	<a href="http://sascha.fuellbrunn.de">http://sascha.fuellbrunn.de</a>
Personal Information	Born April 5th, 1976 in Rhaderfehn, Germany Married to Maike Füllbrunn, Children: Lasse (3), Mona (1)

# VITA

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## **Employment**

- Since 12/2009      Research Fellow (AFR Grant PDR 09 044)  
University of Luxembourg  
Luxembourg School of Finance  
Research project: Institutional Design, Speculative Bubbles and  
Crashes in Laboratory Asset Markets
- 10/2004 - 11/2009      Research Assistant  
Otto-von-Guericke-Universität Magdeburg  
Chair in E-Business  
Faculty of Economics and Management

## **Research Stay**

- 10/2010 - 11/2010      Visiting Scholar  
University of Texas at Dallas  
The School of Management

## **Education**

- 07/2009      Dr. rer. pol. (summa cum laude)  
Otto-von-Guericke-Universität Magdeburg  
Thesis: The Candle Auction - An experimental Analysis  
Advisor: Prof. Dr. Abdolkarim Sadrieh
- Prize of the Faculty of Economics and Management  
for Best Thesis 2008/2009
- 04/2004      Diploma in Economics and Management (Dipl. Oec.)  
Leibniz Universität Hannover  
Thesis: Sozio-political Instability, Income Distribution and Growth  
Advisor: Prof. Dr. Dr. Franz Haslinger  
Main Subjects: Mathematical Economics, Statistics,  
Growth and Income Distribution
- 10/1997 - 06/1999      Apprentice Office Clerk  
Büromaschinen Import- und Vertriebs-GmbH & Co. KG,  
Laatzen (Hannover)

## WORK IN PROGRESS

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(Working Titles)

*Leverage in Experimental Asset Markets*

with Tibor Neugebauer

*An experimental Analysis of Initial Public Offerings*

with Tibor Neugebauer and Andreas Nicklisch

*The Dividend Puzzle*

with Ernan Haruvy and Tibor Neugebauer

*Bid and price effects of increased competition in the first-price auction –  
Experimental evidence*

with Tibor Neugebauer

*Thar "SHE" blows? Gender, Competition and Bubbles in Experimental Asset Markets*

with Catherine Eckel

*Beneficial Properties of a Redistributive Welfare State –*

*An experimental Consideration*

with Tibor Neugebauer and Andreas Wagener

*Multi Channel Distribution with heterogeneous Goods*

with Daniel Cracau and Marina Schröder

## PUBLICATIONS

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### Journals

- forthcoming *Sudden Termination Auctions – An Experimental Study*  
Journal of Economics and Management Strategy  
with Abdolkarim Sadrieh
- forthcoming *Collusion or Sniping in simultaneous ascending auctions –  
A Prisoner's Dilemma*  
International Game Theory Review
- 2011 *Trust and Trustworthiness in Anonymous Virtual Worlds*  
Journal of Media Economics, 24 (1), 48-63.  
with Katharina Richwien and Abdolkarim Sadrieh
- 2009 *Anonymity deters collusion in hard-close auctions: Experimental Evidence*  
New Zealand Economics Papers 43 (2),  
Special Issue: Laboratory experiments  
in economics, finance and political science,  
with Tibor Neugebauer

### Working Papers

- forthcoming *The Takeover Game*  
with Ernan Haruvy
- 04/2010 *Limited Liability, Moral Hazard and Risk Taking –  
A Safety Net Game Experiment*  
LSF Research Working Paper Series, No. 10-04  
with Tibor Neugebauer
- 05/2009 *A comparison of Candle Auctions and Hard Close Auctions  
with Common Values*  
FEMM Working Paper No. 19
- 05/2009 *Stochastic Deadlines: A Comparison of Parallel Multiple Auction Designs*  
FEMM Working Paper No. 15, with Tim Hoppe
- 07/2008 *Information Revelation in an Online Auction with Common Values*  
FEMM Working Paper No. 10

## Further Publications

- 02/2011 *Kreditfinanzierter Wertpapierkauf in der Kritik*  
Luxemburger Wort, 04.02.2011  
with Tibor Neugebauer
- 07/2009 *Die Candle Auktion – Eine experimentelle Analyse*  
Magdeburg, Univ., Fak. für Wirtschaftswiss.,  
Dissertation., [Electronic Resource]  
<http://edoc.bibliothek.uni-halle.de/servlets/DocumentServlet?id=7043>

## CONFERENCES, SEMINARS AND WORKSHOPS

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### Presentations at Conferences

- 2011 *Economic Science Association - Asian Pacific Meeting*  
Kuala Lumpur, Malaysia  
Conference Travel Grant, National Research Fund Luxembourg (FNR)
- 2010 *Southern Economic Association, 80th Annual Conference*  
Atlanta, Georgia, USA  
*Economic Science Association - North America Meeting*  
Tucson, Arizona, USA  
*Annual Symposium of the German Society for Experimental Research*  
Luxembourg, Luxembourg  
*Economic Science Association - International Meeting*  
Copenhagen, Denmark  
Conference Travel Grant, National Research Fund Luxembourg (FNR)
- 2009 *Annual Symposium of the German Society for Experimental Research (GfeW)*  
Essen, Germany  
*Economic Science Association - European Meeting Europe*  
Innsbruck, Austria  
Conference Travel Grant, German academic exchange Service (DAAD)  
*Economic Science Association - International Meeting*  
Washington DC, USA
- 2008 *3rd Nordic Conference on Behavioral and Experimental Economics*  
Copenhagen, Denmark  
*Annual Symposium of the German Society for Experimental Research (GfeW)*  
Mannheim, Germany  
*Economic Science Association - International Meeting*  
Pasadena, Arizona, USA  
Conference Travel Grant, German Research Foundation (DFG)
- 2007 *Economic Science Association - North America Meeting*  
Tucson, Arizona, USA
- 2005 *Annual Symposium of the German Society for Experimental Research (GfeW)*  
Cologne, Germany

### Invited Lectures in Research Seminars

- Apr 2011 VWL Seminar - Ruhr-Universität Bochum  
Bochum, Germany
- Jan 2011 Seminar Graduate School IME - Karlsruhe Institute of Technology (KIT)  
Karlsruhe, Germany
- Dec 2010 *The Negotiation Center Seminar Series* at University of Texas at Dallas  
Dallas, Texas, USA

## Workshops

- 2009 *Barcelona LEEEX Experimental Economics Summer School  
in Macroeconomics*  
Barcelona, Spain
- 2006 *12th Annual Visiting Graduate Student Workshop  
in Experimental Economics*  
Interdisciplinary Center for Economic Science  
Arlington, Virginia, USA

## Local Organization of Conferences

- 2011 *Economic Science Association European Conference Luxembourg*  
Luxembourg
- 2010 *Annual Symposium of the German Society for Experimental Research*  
Luxembourg

## MISCELLANEOUS

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### Teaching Experience

- Lecture/  
Tutorial Einführung in E-Business und Marktdesign; Unternehmensinteraktion;  
Marktkommunikation; Struktur und Design elektronischer Märkte;  
Angewandte Spieltheorie; Makroökonomik; Mikroökonomik;  
Experimental Economics; Industrial Organization Theory and Application;  
Economics of electronic Business
- Seminars Online Auktionen; Online- und Offlinebefragungen;  
Pricing and Yield Management; Fallstudien zur Marktdesignanalyse;  
Economic Behaviour in virtual Worlds; Market Competition and Multi-Channel  
Distribution; Multi Unit Auction - Theory, Experiments and Applications;  
Provision of Information in E-Business
- Journals **Refereeing**  
Games and Economic Behavior  
International Journal of Game Theory  
Journal of Economics  
Journal of Institutional and Theoretical Economics  
International Game Theory Review  
International Journal of Industrial Organization  
Southern Economic Journal  
Theory and Decision
- Institutions National Science Foundation

### Membership

- Economic Science Association  
Gesellschaft für experimentelle Wirtschaftsforschung  
The Econometric Society

## REFERENCES

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