

# CURRICULUM VITAE

## THEO VERMAELEN

Schroders Professor of International Finance and Asset Management  
INSEAD  
Boulevard de Constance  
Fontainebleau 77305  
France

Tel : (33) (0) 1 60 72 42 63

E-mail : theo.vermaelen@insead.edu

### **Biographical Data**

Place of Birth : Aarschot  
Date of Birth : 18 May, 1953  
Citizenship : Belgian

### **Education**

#### a) **Undergraduate**

1975 : University of Leuven, Belgium  
Commercial Engineer.

#### b) **Graduate**

1976 : University of Chicago - M.B.A.  
1980 : University of Chicago - Ph.D. (Finance)

#### c) **Academic Awards**

2004 : Best paper European Finance Association Meetings, Maastricht  
1998 : Teaching Excellence Award (Core Course), INSEAD  
1998 : ECCH Case of the Year Award in Finance  
1996 : Best of the Best Award, FMA meetings, New Orleans  
1996 : Richard Irwin Award for best paper on Business Finance, FMA  
meetings, New Orleans  
1996 : EFMD Best Case in Financial Management  
1996 : Best Elective Teacher Award, INSEAD  
1992 : American Association of Individual Investor Award  
1983 : Winner of the Prize of the Flemish Economic Association for best  
published article  
1978 : University of Chicago Fellowship  
1976-1977 : Interuniversitair College voor Doctorale Studies in Management -  
Wetenschappen Fellowship  
1975 : Fellowship Exchange Program, University of Chicago - University of  
Louvain

## **Professional Employment Record : General**

### a) **Academic**

1999 - present      Schrodgers Chaired Professor in International Finance and Asset Management, INSEAD, France

2009 - present      Professeur Invite, University of Luxembourg

1990 - 1998          Professor of Finance, INSEAD, France

1983,1984,1985,1986,1987,1991,1992,1994,1996,1998,2000,2002,2003,2005,2007,2009  
Visiting Professor, University of Chicago, USA (summer)

1987 - 1990          Associate Professor of Finance, INSEAD, France

1989 - 2002          Buitengewoon Hoogleraar, Maastricht University, The Netherlands

Spring 1989:          Visiting Associate Professor, London Business School, U.K.

Summer 1988:          Visiting Associate Professor, Graduate School of Management, U.C.L.A., U.S.A.

1982 - 1987 :          Research Fellow, European Institute for Advanced Studies in Management, Belgium  
Assistant Professor, Catholic University of Leuven, Belgium  
Instructor, Belgian Association of Financial Analysts

Summer 1987          Instructor, U.S. Financial Analyst Federation, Chicago, U.S.A.

April-May 1984      Visiting Professor, Sri Jayewardenepura University, Sri Lanka

September 1982      Visiting Professor, I.N.T.A.N., Malaysia

1979 - 1981:          Assistant Professor, Faculty of Commerce, University of British Columbia, Canada

### b) **Other activities**

#### Non-Academic

Consulting /teaching for various companies such as IBM, Endesa, Air France, Arcelor, Eutelsat, ABN-AMRO, European Commission, Philips

Program Director, Amsterdam Institute of Finance (since 1991)

Portfolio Manager, Harmony Gold, USA

Portfolio Manager, KBC Equity Buyback Fund (1998-2004)

Member of the Board of Directors, Brendan Technologies

Free-lance writer, European Wall Street Journal

#### Academic

Co-Editor, Journal of Empirical Finance,

### c) **Membership in professional organisations**

American Finance Association  
Western Finance Association  
European Finance Association

## **Professional Employment Record : Research Activities**

Graduate thesis (University of Chicago)

Ph.D. "An Analysis of Common Stock Repurchases" supervised by : Robert Hamada (Chairman), Eugene Fama, Merton Miller, Myron Scholes, Jon Ingersoll and Roger Kormendi.

### Publications

1. "Beating the Market with Buybacks" Blackwell Companion to Dividends and Dividend Policy (Blackwell Publishing), (2009)
2. "Maximizing shareholder value: an ethical responsibility?", Mainstreaming Corporate Responsibility (Wiley), (June 2009)
3. "The Belgian Initiative", Smart Investor, (April 2009)
4. "The nature and persistence of buyback anomalies", Review of Financial Studies, (2009), with Urs Peyer
5. "Beating the market with buybacks" Revue bancaire et financière 2007/1, January 2007
6. "Mimicking repurchases" Journal of Financial Economics, (2007) with Massimo Massa and Zahid Rehman
7. "Share repurchases" Foundations and Trends in Finance, 2006
8. "Share repurchases can be a good deal" The Financial Times, October 20, 2006
9. "The Many Facets of Privately Negotiated Stock Repurchases", Journal of Financial Economics 75, Feb 2005, with Urs Peyer
10. "Death Spiral Convertibles", Journal of Financial Economics, 2004, with Pierre Hillion
11. "Death spiral convertibles: how they can prolong rather than end a company's life", Eclectic, 2003 n° 14
12. "Post-IPO Capital Expenditures and Market Feedback", Journal of Banking and Finance, 2003, with Jos van Bommel
13. "Share repurchasing comes into vogue", Eclectic, 2002 n° 11
14. "Regulation, taxes and share repurchase in the UK", Journal of Business, 2002, with Raghu Rau.
15. "Stock repurchases in Canada: Performance and strategic trading", Journal of Finance, Oct 2000, with David Ikenberry and Josef Lakonishok

16. "Share Buybacks in Europe" CEPS Research Report N° 21, April 1998
17. "Glamour, Value and the Post-Acquisition Performance of Acquiring Firms" with R. Rau, Journal of Financial Economics 49 (2), 1998. Reprinted in "Corporate Restructuring" edited by J McConnell and David Denis, 2005
18. "The Option to Repurchase Stock", Financial Management, 1997 , with D. Ikenberry.
19. "Large Shareholdings and Corporate Control: An Analysis of Stake Purchases by French Holding Companies", European Financial Management, 1996 with B. Leleux and S. Banerjee.
20. "Insider Trading Restrictions and the Stock Market : The Case of the Amsterdam Stock Exchange, European Economic Review, 1996, with R. Kabir.
21. "Market Underreaction to Open Market Share Repurchases", 1995, Journal of Financial Economics, 1995, with D. Ikenberry and J. Lakonishok. Reprinted in "Behavioral Finance, edited by Hersh Shefrin, 2001 and in "Empirical Corporate Finance" edited by Michael J Brennan, 2001
22. "International Business Communications", 1993, in European Cases in Corporate Finance, edited by Paul Stoneham
23. "Corporate restructuring : evidence from the stock market", 1992 in "European Industrial Restructuring in the 1990's", edited by Karel Cool, Damien Neven and Ingo Walter
24. "Ex-Dividend Days", 1992 The New Palgrave Dictionary of Money and Finance , with J. Lakonishok
25. "Taxes, Regulation and the Market for Corporate Control in Belgium", Journal of Banking and Finance (1991), with C. Van Hulle and P. De Wouters
26. "Anomalous Price Behaviour Around Repurchase Tender Offers", Journal of Finance (1990) with J. Lakonishok
27. Trading rules around repurchase tender offers, in A Re-examination of Market Efficiency, edited by Steve Taylor, 1988 with J. Lakonishok
28. The Financial Fallout from Chernobyl : Risk Perceptions and regulatory response, in Deregulation and Diversification of Utilities, edited by Michael Crew, 1988 with C. Eckel
29. "The Effect of Personal Taxes on Common Stock Prices : The Case of a Belgian Tax Reform", Journal of Banking and Finance (1987), with L. Vanthienen
30. "Taxes and Corporate Financial Policy", Finansmarkt und Portfolio Management (1987)

31. "Internal Regulation : The Effect of Government Ownership on the Value of the Firm", Journal of Law and Economics (1986), with C. Eckel
32. "Encouraging Information Disclosure : Innovative and Other Approaches", Tijdschrift voor Economie en Management (1986)
33. "The Effect of Royal Decree 15 on Security Prices and Financing Decisions", Tijdschrift voor Economie en Management (1986), with L. Vanthienen
34. "Tax-induced Trading Around Ex-Dividend Days", Journal of Financial Economics (1986), with J. Lakonishok
35. "Agency Theory : Oorzaken en Gevolgen van Belangentegenstellingen in de onderneming", Economisch en Sociaal Tijdschrift (1985)
36. "De rol van Venture Capital bij Financiering van Innovatie", Proceedings of the 17th Flemish Economic Association (1985), L. Van de Plas
37. "Hoe Goed is Trends" Beleggingsadvies," Tijdschrift voor Economie et Management (1984), met R. Daems
38. "Repurchase Tender offers, Signalling and Managerial Incentives", Journal of Financial and Quantitative Analysis (1984). Reprinted in "Empirical Corporate Finance" edited by Michael J Brennan, 2001
39. "Stock Prices and Financial Analysts Recommendations", Journal of Finance (1983), with J. Bjerring and J. Lakonishok
40. "Tax Reform and Ex-Dividend Behaviour", Journal of Finance (1983) with J. Lakonishok
41. "Beleggingsaspecten van de aandelenwet van maart 1982", Tijdschrift voor Economie en Management (1982), with L. Vanthienen
42. "De terugkoop van Aandelen als informatiesignaal", Tijdschrift voor Economie en Management (1982)
43. "Common Stock Repurchases and Market Signalling : An Empirical Study", Journal of Financial Economics (1981)

#### Work in progress

1. "How do firms make capital structure decisions ? Evidence from acquisitions, buybacks and equity issues, with Moqi Xu., submitted to Review of Financial Studies (INSEAD working paper)
2. "Contingent capital : the case for COERCS", with George Pinnacchi and Christian Wolff, invited to be submitted to a special issue of the Review of Financial Studies (INSEAD working paper)

3. “Share repurchase around the world” with Urs Peyer and Alberto Manconi
4. “Rights issues and liquidity” with Massimo Massa and Moqi Xu

**Professional Employment Record: Teaching assignments (from 1982 on)**

a) At INSEAD

Empirical Corporate Finance	Ph.D.
Financial Markets and Valuation (Finance I)	M.B.A.
Applied Corporate Finance	M.B.A.
Corporate Financial Policy (Finance II)	M.B.A.
Options Markets	M.B.A.
INSEAD Executive Program	Executives
ALCATEL Executive Program (Program Director)	Executives
Options Workshop (Program Director)	Executives
Finance For Executives	Executives
Financial Futures Workshop (Program Director)	Executives
International Corporate Finance	Executives
Corporate Financial Strategy in Global Markets (Program Director)	Executives
Suez 2000	Executives
Fresenius	Executives
Booker	Executives
MeesPierson Senior Professionals Program (Program Director)	Executives
Deutsche Bank (Program Director)	Executives
BBL (Program Director)	Executives
Deutsche Morgan Grenfell (Program Director)	Executives
IBM	Executives
Henkel	Executives
Chase Manhattan (Program Director)	Executives
AMP	Executives
Global Investment Workshop (Program Co-Director)	Executives
Shell	Executives
Van Lanschot (Program Director)	Executives
Macquarie Master of Finance (Program Co-Director)	Executives

b) At the K.U. Leuven

Investments	Undergraduate
Options	Undergraduate
Financial Management and Policy (cases)	M.B.A.
Basic Managerial Economics	M.B.A.
Introduction to General and Managerial Accounting	M.B.A.
Financial Analysis : Theory	M.B.A.
Security Pricing and Portfolio Selection	M.B.A.
Financial Statement Analysis	M.B.A.

- c) At the Graduate School of Business, University of Chicago
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|---|--------|
| Applications of Financial Theory (Case Studies) | M.B.A. |
| Corporate Finance                               | M.B.A. |
| Investments                                     | M.B.A. |
- d) At UCLA
- |                            |        |
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| Cases in Corporate Finance | M.B.A. |
|----------------------------|--------|
- e) At Maastricht University
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|----------------------------|-----------------------------|
| Cases in Corporate Finance | Undergraduate<br>Executives |
| Controllers Program        |                             |
- f) At LBS
- |  |        |
|--|--------|
|  | M.B.A. |
|--|--------|
- g) At The Amsterdam Institute of Finance
- |                                 |         |
|---------------------------------|---------|
| Corporate Restructuring         | Bankers |
| Mergers and Acquisitions        | Bankers |
| Valuation and Capital Structure | Bankers |
- h) Other
- Alcatel Finance Program
  - MeesPierson Young Professionals
  - Philips Managing Value Creation
  - Swiss Telecom Finance Program
  - Shell Finance Program
  - Nationale Investeringsbank
  - Roland Berger Finance Program
  - Arcelor-Mittal Program

### **Conferences attended since 1980**

1. Corporate Finance Conference (honorary speaker) Antwerp, 2009
2. Multinational Finance Association Conference (honorary speaker), Edinburgh 2006
3. European Financial Management Association, Madrid, 2006, presented the paper “The nature and persistence of buyback anomalies”
4. American Finance Association, Boston, 2006, presented the paper “The nature and persistence of buyback anomalies”

5. "American Finance Association Meetings, San Diego, January 2004, presented the paper "The Many Facets of Privately Negotiated Stock Repurchases"
6. American Finance Association Meetings, Atlanta, January 2002, presented the paper "Death Spiral Convertibles"
7. European Finance Association Meetings, Barcelona, August 2001; presented the paper "Death Spiral Convertibles"
8. American Finance Association Meetings, New Orleans, January 2001, Chairperson of a session on "Initial Public Offerings"
9. 1<sup>st</sup> Finance Conference of the Portuguese Finance Network, Braga Portugal, June 2000, presented paper "Death Spiral Convertibles"
10. Western Finance Association Meetings, Idaho, June 2000, Chairperson of a session on "Dividends and Repurchases"
11. European Finance Association Meetings, Vienna, presented the paper "Share repurchases in the UK", 1997
12. European Finance Association Meetings, Oslo, presented the papers "Glamour, value and the post-acquisition performance of acquiring firms", and "Large shareholdings and corporate control: An analysis of stake purchases by French holding companies", 1996
13. Western Finance Association Meetings, Oregon, presented the paper "Glamour, value and the post-acquisition performance of acquiring firms", 1996.
14. American Finance Association Meetings, San Francisco, presented the paper "The option to repurchase stock", 1996.
15. European Finance Association Meetings, Milan, presented the paper "The Option to Repurchase Stock", 1995
16. French Finance Association Meetings, Bordeaux, presented the paper "The Option to Repurchase Stock", 1995
17. Western Finance Association Meetings, Santa Fe, presented the paper "Market Underreaction to Open Market Share Repurchases", 1994
18. American Finance Association Meetings, Washington, presented the paper "Market Underreaction to Open Market Share Repurchases" 1994
19. European Finance Association Meetings, Brussels, presented the paper "Market Underreaction to Open Market Share Repurchases", 1994
20. Western Finance Association Meetings, San Francisco, presented the paper "Insider Trading Restrictions and the Stock Market", 1992.

21. Southwest Finance Association Meetings, San Antonio, presented the paper, "Insider Trading Restrictions and the Stock Market", 1992
22. European Finance Association Meetings, Athens 1990, presented the paper "Insider Trading Restrictions and the Stock Market"
23. Western Finance Association, Seattle, presented the paper "Anomalous Price Behaviour Around Repurchase Tender Offers", 1989
24. European Finance Association, Istanbul, presented the paper "Anomalous Price Behaviour Around Repurchase Tender Offers", 1988
25. Rutgers University Conference on Deregulation and Diversification of Utilities, presented the paper "Capital Market Fallout from Chernobyl", Newark, 1988
26. NATO Conference on Market Efficiency, Sesimbra, presented the paper "Trading Rules Around Repurchase Tender Offers", 1988
27. European Finance Association, Madrid, presented the paper "Mergers and Take-over Bids in Belgium", 1987
28. Conference on Corporate Restructuring, Brussels, presented the paper "Mergers and Take-over Bids in Belgium", 1987
29. Conference on Agency Theory, Nijmegen, presented the paper "The Effect of Government Ownership on the Value of the Firm", May 1986
30. Conference on Financial Innovation, Leuven, presented the paper "Encouraging Information Disclosure ; Innovative and Other Approaches", May 1986
31. European Finance Association, Dublin, discussant and chairman, September 1986
32. American Finance Association Meetings, New York, presented the paper "Tax Induced Trading Around Ex-Dividend Days", December 1985
33. Conference on Corporate Finance and Taxation, Oxford, discussant, September 1985
34. European Finance Association Meetings, Bern, presented the paper "Tax Induced Trading Around Ex-Dividend Days" June 1985
35. French Finance Association Meetings, Fontainebleau, presented the paper "Tax Induced Trading Around Ex-Dividend Days", June 1985
36. Western Finance Association Meetings, Scottsdale, presented the paper "Tax Induced Trading Around Ex-Dividend Days", June 1985
37. Western Finance Association Meetings, Vancouver, presented the paper "Repurchase Tender Offers, Signalling and Managerial Incentives", June 1982

38. European Finance Association Meetings, Fontainebleau, presented the paper "Repurchase Tender Offers, Signalling and Managerial Incentives", September 1983
39. Western Finance Association Meetings, Jackson Hole, presented the paper "Tax Reform and Ex-Dividend Day Behaviour", June 1981
40. Western Finance Association Meetings, San Diego, presented the paper "Common Stock Repurchases and Market Signalling", June 1980